

IFIB:

**IFIB-ACT-SACT-18-77
Contractor Support for Strategic
Alternatives (SALT) and Strategic
Partnership (SPART) Branch**

Reference:

Q&A

Date of Issue:

19 Dec 2018

The following questions were raised with respect to subject IFIB. Responses are to provide clarification.

Question	Response
Bi-SC Procurement Directive 60-70 provides that under partial bidding “The solicitation accepts only a portion of the total requirements specified in a technical specification.” Can HQ SACT therefore confirm that while the bidder (HQ SACT) has the ability to choose which parts of the total requirement are selected from each offeror, that to be compliant, each offeror must address the total requirements specified in a technical specification?”	On a partial bidding, a bidder does not have to bid on all requirements. A bidder could bid on only one part but he/she should state that that he/she is going to only partially bid. A bidder, of course, can bid on all as well.
How is pricing scored under the pricing factors?	Depending on the labour category, pricing will either have a 40% or 30% value that is weighed on a contractors’ submitted price. This gives NATO ACT the ability to value a contractor's technical expertise (60% or 70% of the weight of the award) over price in the overall evaluation. This particular IFIB is a "best-value" award and NATO ACT is putting a heavy emphasis on technical capability and qualification over the price.